

Buy EUR 42.00 Price EUR 25.70 Upside 63.4 %	Value Indicators: EUR DCF: 42.00	Warburg ESG Risk Score: 2.0 ESG Score (MSCI based): 3.0 Balance Sheet Score: 3.0 Market Liquidity Score: 0.0	Description: Investment company focused on Mittelstand manufacturing technology companies
	Market Snapshot: EUR m Market cap: 113.0 No. of shares (m): 4.4 EV: 201.5 Freefloat MC: 50.4 Ø Trad. Vol. (30d): 17.60 th	Shareholders: Freefloat 44.60 % PartnerFonds AG 41.90 % Kreissparkasse Biberach 13.50 %	Key Figures (WRe): 2022e Beta: 1.5 Price / Book: 1.2 x Equity Ratio: 39 % Net Fin. Debt / EBITDA: 2.5 x Net Debt / EBITDA: 2.8 x

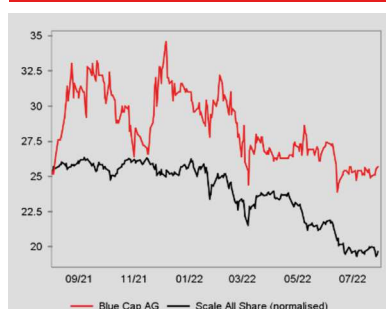
Strong momentum and resilient portfolio

Stated Figures Q2/2022:							Comment on Figures:
in EUR m	Q2/22	Q2/21	yoy	6M/22	6M/21	yoy	
Sales	90.6	64.9	39.6%	173.3	120.8	43.5%	<ul style="list-style-type: none"> Blue Cap reported another strong set of figures. On a I-f-I basis, sales increased by around 22% in H1. Reported sales growth reflects the first-time consolidation of H+E (March 21), HY-Line (Sept 21) and Transline (March 22) as well as the divestment of Carl Schaefer (Nov 21 and Gämmerler (Feb 22). The improved margin reflects the organic growth of con-pearl, H+E, HY-LINE as well as the positive portfolio effect from the divestment of the low-margin Carl Schaefer business and the unprofitable Gämmerler unit.
EBITDA adjusted margin	9.5 10.5%	5.8 9.0%	63.5%	17.7 10.2%	10.5 8.7%	68.6%	
EBIT adjusted margin	6.3 7.0%	2.8 4.3%	125.0%	11.2 6.5%	5.3 4.4%	111.3%	

Blue Cap generated 22% organic sales growth in H1, clearly a very strong figure even taking into account that the same period last year was burdened by lockdowns. Management has confirmed its full-year guidance, although we consider this guidance conservative in the absence of a tail scenario for the German economy. Although some of Blue Cap's businesses are energy-intensive, there are no critical gas-dependent processes in its own operations, which is quite reassuring. con-pearl and HY-LINE, the two largest portfolio companies, have a very strong order book for H2, and particularly the latter is benefiting from the resolution of the semiconductor shortage, which should also benefit H+E. We therefore expect Blue Cap to beat its sales and earnings guidance.

Across our coverage universe, we have increased our risk-free rate assumptions by 75bp to 2.75%, leading to an increase in our WACC to 9%. This higher cost of capital unfortunately erases the positive impact of our increased earnings estimates, hence our DCF-based price target remains unchanged at EUR 42. Management has not released its NAV estimate with the preliminary figures. While we could see a small dip in NAV due to generally higher interest rates, lower peer-group multiples and management's conservative valuation approach, this does not change our positive view on the stock. We reiterate our Buy rating.

Changes in Estimates:							Comment on Changes:
FY End: 31.12. in EUR m	2022e (old)	+ / -	2023e (old)	+ / -	2024e (old)	+ / -	
Sales	307.0	10.7 %	326.5	4.1 %	342.8	4.1 %	<ul style="list-style-type: none"> Resolution of chip shortage drives sales and earnings at H+E and HY-LINE. Strong order book at con-pearl, particularly in logistics, and resolution of production bottleneck at Neschen should drive sales and earnings in 2022. We assume a recessionary environment in 2023 and therefore expect only flat sales and a slight margin decline.
EBITDA adj.	28.3	23.9 %	32.3	3.7 %	35.1	3.8 %	
EBT	4.4	104.9 %	7.8	4.4 %	10.5	4.2 %	
EPS	0.70	104.3 %	1.25	4.0 %	1.67	4.8 %	

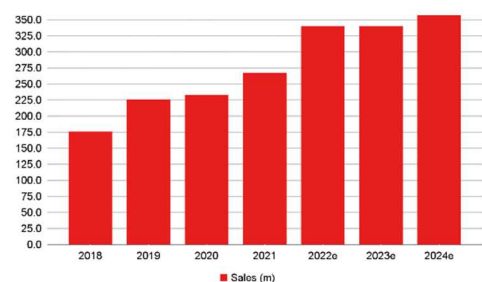


Rel. Performance vs Scale All	
1 month:	1.5 %
6 months:	6.0 %
Year to date:	6.2 %
Trailing 12 months:	23.4 %

Company events:

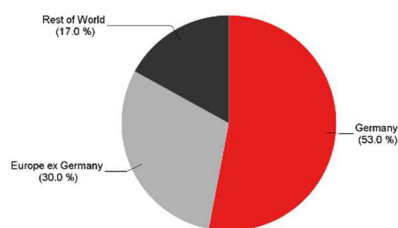
FY End: 31.12. in EUR m	CAGR (21-24e)	2018	2019	2020	2021	2022e	2023e	2024e
Sales	10.1 %	176.0	225.7	233.0	267.3	340.0	340.0	357.0
Change Sales yoy		24.1 %	28.2 %	3.2 %	14.7 %	27.2 %	0.0 %	5.0 %
EBITDA adj.		8.6	14.3	17.6	24.6	35.0	33.5	36.4
Margin	3.4 %	4.9 %	6.4 %	7.6 %	9.2 %	10.3 %	9.8 %	10.2 %
EBIT adj.		2.9	6.4	8.9	13.3	20.5	19.6	22.1
Margin	7.6 %	1.6 %	2.9 %	3.8 %	5.0 %	6.0 %	5.8 %	6.2 %
EBT		12.1	2.4	17.5	5.1	9.0	8.2	11.0
Net income	14.2 %	12.5	2.8	16.6	5.2	6.3	5.7	7.7
EPS	12.2 %	3.14	0.71	4.15	1.24	1.43	1.30	1.75
EPS adj.		1.26	1.15	1.51	2.53	3.13	3.01	3.45
DPS	13.7 %	0.75	0.75	1.00	0.85	1.00	1.10	1.25
Dividend Yield		3.7 %	4.3 %	5.7 %	3.2 %	3.9 %	4.3 %	4.9 %
FCFPS		-1.03	-1.15	1.08	1.54	4.82	4.10	4.06
FCF / Market cap		-5.1 %	-6.6 %	6.2 %	5.8 %	18.8 %	16.0 %	15.8 %
EV / Sales		0.7 x	0.6 x	0.5 x	0.7 x	0.6 x	0.6 x	0.5 x
EV / EBITDA adj.		13.6 x	9.9 x	6.8 x	7.6 x	5.8 x	5.6 x	4.8 x
EV / EBIT adj.		40.7 x	22.0 x	13.5 x	14.1 x	9.9 x	9.6 x	7.9 x
P / E adj.		16.0 x	15.2 x	11.5 x	10.6 x	8.2 x	8.5 x	7.4 x
FCF Potential Yield		18.4 %	10.9 %	27.8 %	13.4 %	14.6 %	14.9 %	17.3 %
Net Debt		36.8	72.6	50.8	76.3	88.5	74.5	61.1
ROE		20.2 %	4.2 %	22.5 %	5.9 %	6.6 %	5.9 %	7.7 %
ROCE (NOPAT)		16.2 %	4.1 %	13.9 %	3.6 %	3.7 %	3.4 %	4.6 %
Guidance:		2022: sales of EUR 305m to EUR 325m and adj. EBITDA margin of 9.0% to 10.0%						

Sales development in EUR m



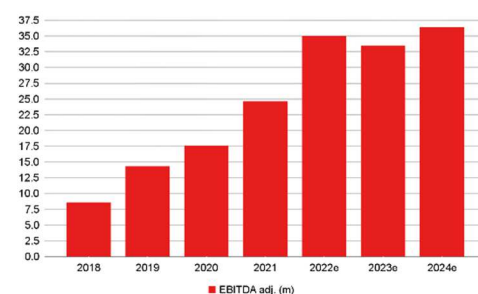
Source: Warburg Research

Sales by regions 2021; in %



Source: Warburg Research

adj. EBITDA development in EUR m



Source: Warburg Research

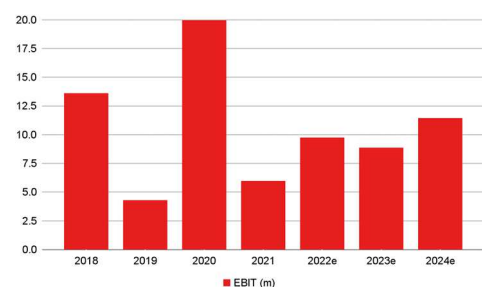
Company Background

- Blue Cap is a Munich-based investment company with a focus on Mittelstand niche suppliers with revenue volumes of EUR 30-80m
- The company only invests in well-positioned B2B companies that find themselves in a so-called "special situation"
- Such "special situations" include e.g. an unresolved succession issue, management problems or financing difficulties. Only companies with an intact core business and substantial growth potential are acquired
- Today, Blue Cap holds operative investments in technological sectors such as plastics, adhesives & coatings, production technology, business services, electronics and medtec.

Competitive Quality

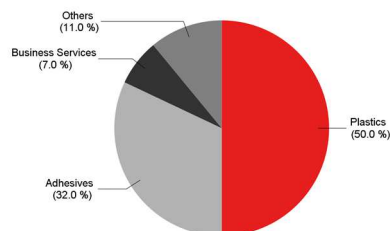
- Blue Cap is headed by management with extensive private equity- and restructuring experience.
- All subsidiaries operate autonomously and pursue independent strategies, supported by the know-how of the Holding's management
- New investments can be acquired from a network of banks, financial service providers, consultancies, auditors and tax advisors. This safeguards access to further growth.
- With its focus on small Mittelstand companies with revenue of EUR 30-80m, Blue Cap is targeting a smaller size than most competitors. This clearly improves the choice of attractive investments
- There is now pre-defined holding period. Thus Blue Cap remains invested as long as it remains the "best owner" of the business.

EBIT development in EUR m



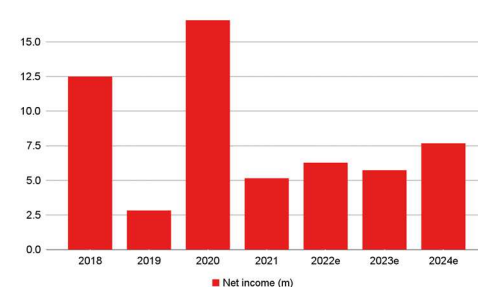
Source: Warburg Research

Sales by segments 2021; in %



Source: Warburg Research

Net income development in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	
Sales	340.0	340.0	357.0	374.9	382.3	390.0	397.8	407.7	415.9	424.2	432.7	441.3	450.2	
Sales change	27.2 %	0.0 %	5.0 %	5.0 %	2.0 %	2.0 %	2.0 %	2.5 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %
EBIT	9.7	8.9	11.4	22.5	24.9	27.3	29.8	30.6	31.2	31.8	32.5	33.1	33.8	
EBIT-margin	2.9 %	2.6 %	3.2 %	6.0 %	6.5 %	7.0 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	
Tax rate (EBT)	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
NOPAT	6.8	6.2	8.0	15.7	17.4	19.1	20.9	21.4	21.8	22.3	22.7	23.2	23.6	
Depreciation	22.3	21.6	22.0	15.7	15.3	15.6	13.9	14.3	14.6	14.8	15.1	15.4	15.8	
in % of Sales	6.6 %	6.4 %	6.2 %	4.2 %	4.0 %	4.0 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	
Changes in provisions	0.0	0.0	0.0	1.5	-0.6	-0.6	-0.6	-0.6	-0.7	-0.7	-0.3	0.1	0.1	
Change in Liquidity from														
- Working Capital	-1.4	0.0	2.5	3.0	1.8	1.9	1.9	2.3	1.2	1.2	1.3	1.3	1.3	
- Capex	8.8	9.3	9.3	13.1	13.4	13.6	13.9	14.3	14.6	14.8	15.1	15.4	15.8	
Capex in % of Sales	2.6 %	2.7 %	2.6 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	3.5 %	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	21.7	18.5	18.2	16.8	16.9	18.6	18.3	18.5	19.9	20.3	21.1	22.0	22.4	23
PV of FCF	20.8	16.2	14.6	12.4	11.5	11.6	10.5	9.7	9.6	9.0	8.6	8.2	7.7	112
share of PVs	19.64 %			37.55 %										42.81 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	25.00 %	Financial Strength	1.60
Cost of debt (after tax)	2.8 %	Liquidity (share)	1.60
Market return	8.25 %	Cyclicality	1.60
Risk free rate	2.75 %	Transparency	1.60
		Others	1.10
WACC	8.95 %	Beta	1.50

Valuation (m)

Present values 2034e	150		
Terminal Value	112		
Financial liabilities	139		
Pension liabilities	9		
Hybrid capital	0		
Minority interest	5		
Market val. of investments	33		
Liquidity	41	No. of shares (m)	4.4
Equity Value	185	Value per share (EUR)	42.00

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.74	10.0 %	32.99	33.53	34.10	34.71	35.36	36.05	36.79	1.74	10.0 %	23.68	27.36	31.03	34.71	38.39	42.06	45.74
1.62	9.5 %	36.05	36.69	37.37	38.11	38.89	39.73	40.63	1.62	9.5 %	26.35	30.27	34.19	38.11	42.02	45.94	49.86
1.56	9.2 %	37.72	38.43	39.18	39.98	40.85	41.77	42.77	1.56	9.2 %	27.83	31.88	35.93	39.98	44.03	48.08	52.13
1.50	9.0 %	39.50	40.28	41.11	42.00	42.95	43.98	45.09	1.50	9.0 %	29.42	33.61	37.80	42.00	46.19	50.38	54.57
1.44	8.7 %	41.41	42.26	43.18	44.16	45.22	46.36	47.60	1.44	8.7 %	31.12	35.47	39.81	44.16	48.51	52.85	57.20
1.38	8.5 %	43.45	44.39	45.40	46.49	47.67	48.95	50.34	1.38	8.5 %	32.96	37.47	41.98	46.49	51.00	55.51	60.02
1.26	8.0 %	48.00	49.15	50.40	51.75	53.22	54.83	56.59	1.26	8.0 %	37.10	41.99	46.87	51.75	56.63	61.51	66.40

- For the Group, growth at BSP level is expected.
- The target EBIT margin is derived from an estimate of the margin potential of the individual firms.
- In perpetuity, a comparatively low growth rate of just 1.5% is modelled.
- We included our 2023 SOTP estimate of Inheco in the model

Valuation	2018	2019	2020	2021	2022e	2023e	2024e
Price / Book	1.2 x	1.0 x	0.9 x	1.2 x	1.2 x	1.2 x	1.1 x
Book value per share ex intangibles	15.13	15.05	19.58	13.43	14.03	14.53	15.23
EV / Sales	0.7 x	0.6 x	0.5 x	0.7 x	0.6 x	0.6 x	0.5 x
EV / EBITDA	5.5 x	9.5 x	3.5 x	7.4 x	6.3 x	6.2 x	5.2 x
EV / EBIT	8.6 x	33.1 x	6.0 x	31.3 x	20.7 x	21.1 x	15.2 x
EV / EBIT adj.*	40.7 x	22.0 x	13.5 x	14.1 x	9.9 x	9.6 x	7.9 x
P / FCF	n.a.	n.a.	16.1 x	17.4 x	5.3 x	6.3 x	6.3 x
P / E	6.4 x	24.6 x	4.2 x	21.5 x	18.0 x	19.8 x	14.7 x
P / E adj.*	16.0 x	15.2 x	11.5 x	10.6 x	8.2 x	8.5 x	7.4 x
Dividend Yield	3.7 %	4.3 %	5.7 %	3.2 %	3.9 %	4.3 %	4.9 %
FCF Potential Yield (on market EV)	18.4 %	10.9 %	27.8 %	13.4 %	14.6 %	14.9 %	17.3 %

*Adjustments made for: -

Company Specific Items	2018	2019	2020	2021	2022e	2023e	2024e
Net Asset Value EURm	n.a.	141.2	153.9	172.8	180.0	190.0	190.0
Net Asset Value pro Aktie	n.a.	35.48	38.58	39.30	40.90	43.00	43.00

Consolidated profit & loss

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Sales	176.0	225.7	233.0	267.3	340.0	340.0	357.0
Change Sales yoy	24.1 %	28.2 %	3.2 %	14.7 %	27.2 %	0.0 %	5.0 %
Increase / decrease in inventory	1.4	-2.1	-1.8	2.1	0.0	0.0	0.0
Own work capitalised	0.1	0.0	0.0	0.2	0.0	0.0	0.0
Total Sales	177.4	223.6	231.2	269.7	340.0	340.0	357.0
Material expenses	97.0	123.9	123.7	144.3	188.7	187.0	196.4
Gross profit	80.4	99.7	107.4	125.4	151.3	153.0	160.7
<i>Gross profit margin</i>	<i>45.7 %</i>	<i>44.2 %</i>	<i>46.1 %</i>	<i>46.9 %</i>	<i>44.5 %</i>	<i>45.0 %</i>	<i>45.0 %</i>
Personnel expenses	48.4	58.3	60.5	67.5	74.8	77.2	80.3
Other operating income	16.1	6.9	25.9	7.4	0.4	0.2	0.2
Other operating expenses	26.9	33.3	38.3	39.9	44.9	45.6	47.1
EBITDA adj.	8.6	14.3	17.6	24.6	35.0	33.5	36.4
<i>Margin</i>	<i>4.9 %</i>	<i>6.4 %</i>	<i>7.6 %</i>	<i>9.2 %</i>	<i>10.3 %</i>	<i>9.8 %</i>	<i>10.2 %</i>
EBITDA	21.1	15.0	34.5	25.4	32.0	30.5	33.4
<i>Margin</i>	<i>12.0 %</i>	<i>6.7 %</i>	<i>14.8 %</i>	<i>9.5 %</i>	<i>9.4 %</i>	<i>9.0 %</i>	<i>9.4 %</i>
Depreciation of fixed assets	7.3	10.7	13.0	19.1	22.1	21.4	21.8
EBITA	13.8	4.3	21.5	6.3	9.9	9.0	11.6
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.2	0.2	0.2
Goodwill amortisation	0.0	0.0	1.6	0.3	0.0	0.0	0.0
EBIT	13.6	4.3	20.0	6.0	9.7	8.9	11.4
<i>Margin</i>	<i>7.7 %</i>	<i>1.9 %</i>	<i>8.6 %</i>	<i>2.2 %</i>	<i>2.9 %</i>	<i>2.6 %</i>	<i>3.2 %</i>
EBIT adj.	2.9	6.4	8.9	13.3	20.5	19.6	22.1
Interest income	0.1	0.1	0.3	0.2	0.0	0.0	0.0
Interest expenses	2.0	2.0	2.8	2.4	2.5	2.5	2.3
Other financial income (loss)	0.5	0.7	2.7	2.4	1.7	1.8	1.8
EBT	12.1	2.4	17.5	5.1	9.0	8.2	11.0
<i>Margin</i>	<i>6.9 %</i>	<i>1.1 %</i>	<i>7.5 %</i>	<i>1.9 %</i>	<i>2.6 %</i>	<i>2.4 %</i>	<i>3.1 %</i>
Total taxes	-0.5	-0.4	1.0	0.4	2.7	2.5	3.3
Net income from continuing operations	12.5	2.8	16.5	4.7	6.3	5.7	7.7
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	12.5	2.8	16.5	4.7	6.3	5.7	7.7
Minority interest	0.0	0.0	-0.1	-0.4	0.0	0.0	0.0
Net income	12.5	2.8	16.6	5.2	6.3	5.7	7.7
<i>Margin</i>	<i>7.1 %</i>	<i>1.3 %</i>	<i>7.1 %</i>	<i>1.9 %</i>	<i>1.8 %</i>	<i>1.7 %</i>	<i>2.2 %</i>
Number of shares, average	4.0	4.0	4.0	4.2	4.4	4.4	4.4
EPS	3.14	0.71	4.15	1.24	1.43	1.30	1.75
EPS adj.	1.26	1.15	1.51	2.53	3.13	3.01	3.45

*Adjustments made for:

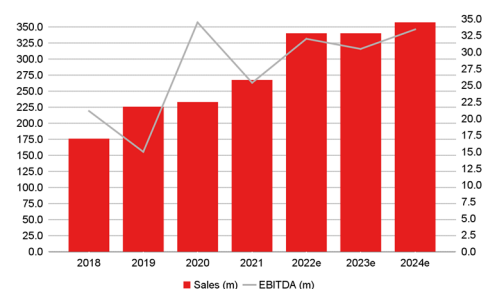
Guidance: 2022: sales of EUR 305m to EUR 325m and adj. EBITDA margin of 9.0% to 10.0%

Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Total Operating Costs / Sales	88.8 %	92.4 %	84.4 %	91.4 %	90.6 %	91.0 %	90.6 %
Operating Leverage	-2.9 x	-2.4 x	112.3 x	-4.8 x	2.3 x	n.a.	5.8 x
EBITDA / Interest expenses	10.8 x	7.7 x	12.4 x	10.6 x	12.8 x	12.2 x	14.5 x
Tax rate (EBT)	-4.0 %	-16.3 %	5.9 %	7.5 %	30.0 %	30.0 %	30.0 %
Dividend Payout Ratio	23.8 %	105.9 %	24.2 %	74.8 %	70.0 %	84.3 %	71.6 %

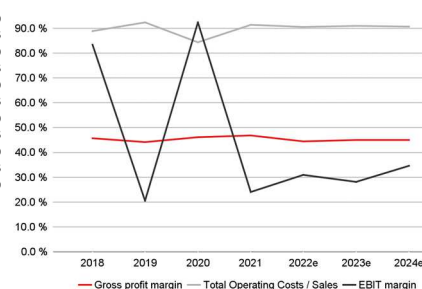
Sales, EBITDA

in EUR m

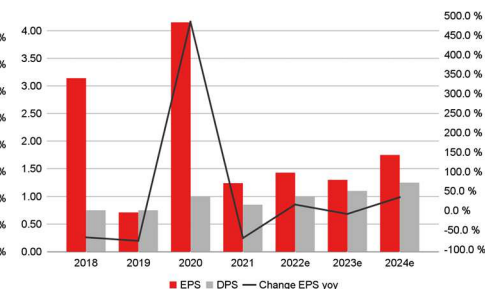


Operating Performance

in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

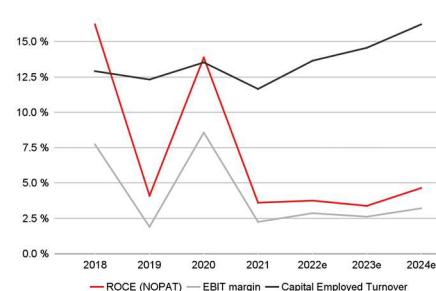
Consolidated balance sheet

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Assets							
Goodwill and other intangible assets	6.6	6.9	2.2	34.0	34.2	34.3	34.4
thereof other intangible assets	6.3	6.8	2.2	23.6	23.8	23.9	24.0
thereof Goodwill	0.2	0.2	0.0	10.4	10.4	10.4	10.4
Property, plant and equipment	59.7	90.7	82.1	85.0	71.4	59.0	46.2
Financial assets	8.4	7.0	5.9	8.0	38.0	38.0	38.0
Other long-term assets	3.4	10.3	5.8	7.6	7.6	7.6	7.6
Fixed assets	78.0	115.0	96.1	134.6	151.1	138.8	126.2
Inventories	27.0	30.5	27.5	40.4	37.8	37.8	39.7
Accounts receivable	18.5	21.8	16.6	25.7	23.3	23.3	24.5
Liquid assets	28.8	25.1	36.3	41.4	21.9	36.0	49.4
Other short-term assets	7.8	9.1	22.0	26.0	25.9	26.5	26.4
Current assets	82.1	86.4	102.4	133.4	108.9	123.5	139.9
Total Assets	160.1	201.3	198.5	268.0	260.0	262.4	266.1
Liabilities and shareholders' equity							
Subscribed capital	4.0	4.0	4.0	4.4	4.4	4.4	4.4
Capital reserve	5.1	5.1	5.3	15.7	15.7	15.7	15.7
Retained earnings	0.0	0.0	0.0	0.0	2.8	5.1	8.3
Other equity components	57.7	57.7	70.9	73.0	73.0	73.0	73.0
Shareholders' equity	66.8	66.8	80.2	93.1	95.9	98.2	101.4
Minority interest	0.1	0.2	0.1	5.2	5.2	5.2	5.2
Total equity	66.9	67.0	80.3	98.2	101.0	103.4	106.5
Provisions	9.5	18.5	16.8	18.9	18.9	18.9	18.9
thereof provisions for pensions and similar obligations	2.9	9.2	9.0	9.0	9.0	9.0	9.0
Financial liabilities (total)	62.8	88.4	78.0	108.7	101.4	101.4	101.4
Short-term financial liabilities	27.4	35.1	22.5	32.2	25.0	25.0	25.0
Accounts payable	6.7	11.7	9.2	17.0	13.4	13.4	14.0
Other liabilities	14.2	15.8	14.2	25.3	25.3	25.3	25.3
Liabilities	93.3	134.4	118.2	169.8	159.0	159.0	159.6
Total liabilities and shareholders' equity	160.1	201.3	198.5	268.0	260.0	262.4	266.1

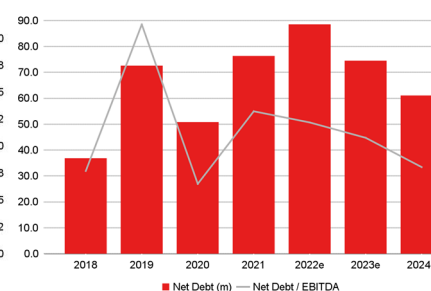
Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Efficiency of Capital Employment							
Operating Assets Turnover	1.8 x	1.7 x	2.0 x	2.0 x	2.9 x	3.2 x	3.7 x
Capital Employed Turnover	1.7 x	1.6 x	1.8 x	1.5 x	1.8 x	1.9 x	2.1 x
ROA	16.0 %	2.5 %	17.2 %	3.8 %	4.2 %	4.1 %	6.1 %
Return on Capital							
ROCE (NOPAT)	16.2 %	4.1 %	13.9 %	3.6 %	3.7 %	3.4 %	4.6 %
ROE	20.2 %	4.2 %	22.5 %	5.9 %	6.6 %	5.9 %	7.7 %
Adj. ROE	8.1 %	6.8 %	8.2 %	12.1 %	14.6 %	13.6 %	15.2 %
Balance sheet quality							
Net Debt	36.8	72.6	50.8	76.3	88.5	74.5	61.1
Net Financial Debt	34.0	63.4	41.8	67.3	79.5	65.5	52.1
Net Gearing	55.1 %	108.4 %	63.3 %	77.7 %	87.6 %	72.1 %	57.3 %
Net Fin. Debt / EBITDA	160.9 %	422.0 %	121.2 %	264.9 %	248.3 %	215.0 %	155.9 %
Book Value / Share	16.8	16.8	20.1	21.2	21.8	22.3	23.1
Book value per share ex intangibles	15.1	15.1	19.6	13.4	14.0	14.5	15.2

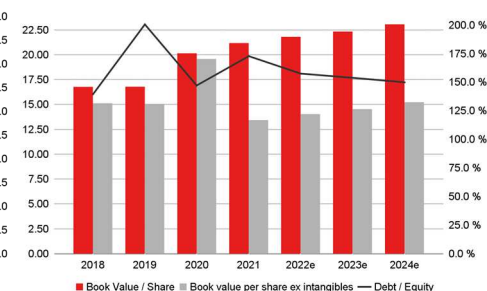
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

Consolidated cash flow statement

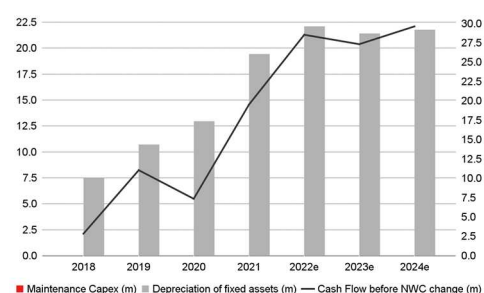
In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Net income	12.5	2.8	16.5	4.7	6.3	5.7	7.7
Depreciation of fixed assets	7.5	10.7	13.0	19.4	22.1	21.4	21.8
Amortisation of goodwill	0.0	0.0	1.6	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.2	0.2	0.2
Increase/decrease in long-term provisions	0.3	0.8	-1.3	-1.4	0.0	0.0	0.0
Other non-cash income and expenses	-17.5	-3.3	-22.4	-3.3	0.0	0.0	0.0
Cash Flow before NWC change	2.8	11.1	7.3	19.5	28.5	27.3	29.6
Increase / decrease in inventory	-1.8	3.5	0.4	-6.8	2.6	0.0	-1.9
Increase / decrease in accounts receivable	0.2	-0.5	1.4	-1.2	2.4	0.0	-1.2
Increase / decrease in accounts payable	-2.3	0.3	-1.7	4.2	-3.6	0.0	0.6
Increase / decrease in other working capital positions	1.4	-10.5	3.2	-3.2	0.0	0.0	0.0
Increase / decrease in working capital (total)	-2.5	-7.2	3.3	-7.1	1.4	0.0	-2.5
Net cash provided by operating activities [1]	0.3	3.9	10.6	12.4	30.0	27.3	27.1
Investments in intangible assets	-0.7	-0.5	-0.2	-0.6	-0.3	-0.3	-0.3
Investments in property, plant and equipment	-6.3	-8.5	-7.2	-9.7	-8.5	-9.0	-9.0
Payments for acquisitions	-12.3	-13.4	-0.1	-29.2	0.0	0.0	0.0
Financial investments	0.0	-1.1	0.3	0.0	-30.0	0.0	0.0
Income from asset disposals	6.9	3.8	19.9	16.4	0.0	0.0	0.0
Net cash provided by investing activities [2]	-9.8	-19.0	13.9	-18.9	-38.8	-9.3	-9.3
Change in financial liabilities	6.2	13.8	-4.2	0.5	-7.2	0.0	0.0
Dividends paid	-4.0	-3.0	-3.0	-4.0	-3.4	-4.0	-4.4
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.1	0.2	10.8	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	2.2	10.8	-7.0	7.3	-10.6	-4.0	-4.4
Change in liquid funds [1]+[2]+[3]	-7.3	-4.3	17.5	0.9	-19.4	14.0	13.4
Effects of exchange-rate changes on cash	0.0	0.0	0.1	-0.1	0.0	0.0	0.0
Cash and cash equivalent at end of period	17.1	24.6	42.6	43.4	21.9	36.0	49.4

Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Cash Flow							
FCF	-4.1	-4.6	4.3	6.4	21.2	18.0	17.8
Free Cash Flow / Sales	-2.3 %	-2.0 %	1.9 %	2.4 %	6.2 %	5.3 %	5.0 %
Free Cash Flow Potential	21.6	15.4	33.4	25.0	29.3	28.0	30.1
Free Cash Flow / Net Profit	-32.8 %	-162.4 %	26.0 %	123.9 %	337.6 %	314.4 %	232.3 %
Interest Received / Avg. Cash	0.3 %	0.3 %	0.8 %	0.4 %	0.1 %	0.1 %	0.0 %
Interest Paid / Avg. Debt	3.5 %	2.6 %	3.3 %	2.6 %	2.4 %	2.5 %	2.3 %
Management of Funds							
Investment ratio	4.0 %	4.0 %	3.2 %	3.9 %	2.6 %	2.7 %	2.6 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	93.2 %	84.8 %	50.7 %	53.0 %	39.5 %	43.1 %	42.4 %
Avg. Working Capital / Sales	20.4 %	17.6 %	16.2 %	15.7 %	14.2 %	14.0 %	13.7 %
Trade Debtors / Trade Creditors	275.5 %	186.1 %	181.6 %	151.6 %	173.9 %	173.9 %	175.0 %
Inventory Turnover	3.6 x	4.1 x	4.5 x	3.6 x	5.0 x	4.9 x	4.9 x
Receivables collection period (days)	38	35	26	35	25	25	25
Payables payment period (days)	25	34	27	43	26	26	26
Cash conversion cycle (Days)	115	91	80	94	72	73	73

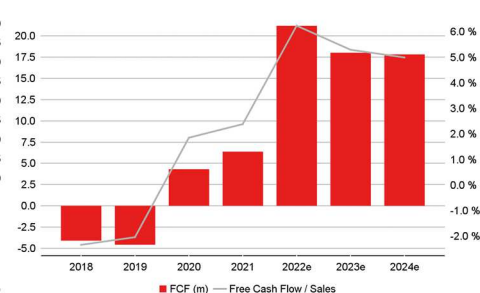
CAPEX and Cash Flow

in EUR m



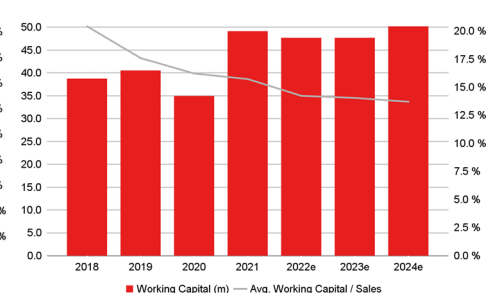
Source: Warburg Research

Free Cash Flow Generation



Source: Warburg Research

Working Capital



Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Blue Cap	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A0JM2M1.htm

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-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
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“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

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Rating	Number of stocks	% of Universe
Buy	166	77
Hold	41	19
Sell	5	2
Rating suspended	3	1
Total	215	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	50	85
Hold	6	10
Sell	1	2
Rating suspended	2	3
Total	59	100

PRICE AND RATING HISTORY BLUE CAP AS OF 01.08.2022


Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

EQUITIES

Matthias Rode +49 40 3282-2678
Head of Equities mrode@mmwarburg.com

RESEARCH

Michael Heider +49 40 309537-280
Head of Research mheider@warburg-research.com

Henner Rüschemeyer +49 40 309537-270
Head of Research hrueschmeier@warburg-research.com

Stefan Augustin +49 40 309537-168
Cap. Goods, Engineering saugustin@warburg-research.com

Jan Bauer +49 40 309537-155
Renewables jbauer@warburg-research.com

Jonas Blum +49 40 309537-240
Telco, Media, Construction jblum@warburg-research.com

Christian Cohrs +49 40 309537-175
Industrials & Transportation ccohrs@warburg-research.com

Dr. Christian Ehmann +49 40 309537-167
BioTech, Life Science cehmann@warburg-research.com

Felix Ellmann +49 40 309537-120
Software, IT fellmann@warburg-research.com

Jörg Philipp Frey +49 40 309537-258
Retail, Consumer Goods jfrey@warburg-research.com

Marius Fuhrberg +49 40 309537-185
Financial Services mfuhrberg@warburg-research.com

Mustafa Hidir +49 40 309537-230
Automobiles, Car Suppliers mhidir@warburg-research.com

Thor Höfs +49 40 309537-255
Software, IT thoefs@warburg-research.com

Philipp Kaiser +49 40 309537-260
Real Estate pkaiser@warburg-research.com

Thilo Kleibauer +49 40 309537-257
Retail, Consumer Goods tkleibauer@warburg-research.com

Andreas Pläsier +49 40 309537-246
Banks, Financial Services aplaesier@warburg-research.com

Malte Schaumann +49 40 309537-170
Technology mschaumann@warburg-research.com

Oliver Schwarz +49 40 309537-250
Chemicals, Agriculture oschwarz@warburg-research.com

Simon Stippig +49 40 309537-265
Real Estate sstippig@warburg-research.com

Cansu Tatar +49 40 309537-248
Cap. Goods, Engineering ctatar@warburg-research.com

Marc-René Tonn +49 40 309537-259
Automobiles, Car Suppliers mtonn@warburg-research.com

Robert-Jan van der Horst +49 40 309537-290
Technology rvanderhorst@warburg-research.com

Andreas Wolf +49 40 309537-140
Software, IT awolf@warburg-research.com

INSTITUTIONAL EQUITY SALES

Marc Niemann +49 40 3282-2660
Head of Equity Sales, Germany mniemann@mmwarburg.com

Klaus Schilling +49 69 5050-7400
Head of Equity Sales, Germany kschilling@mmwarburg.com

Tim Beckmann +49 40 3282-2665
United Kingdom tbeckmann@mmwarburg.com

Lea Bogdanova +49 69 5050-7411
United Kingdom, Ireland lbogdanova@mmwarburg.com

Jens Buchmüller +49 69 5050-7415
Scandinavia, Austria jbuchmueller@mmwarburg.com

Alexander Eschweiler +49 40 3282-2669
Germany, Luxembourg aeschweiler@mmwarburg.com

Matthias Fritsch +49 40 3282-2696
United Kingdom mfritsch@mmwarburg.com

Maximilian Martin +49 69 5050-7413
Austria, Poland mmartin@mmwarburg.com

Christopher Seedorf +49 40 3282-2695
Switzerland cseedorf@mmwarburg.com

Sophie Hauer +49 69 5050-7417
Roadshow/Marketing shauer@mmwarburg.com

Juliane Niemann +49 40 3282-2694
Roadshow/Marketing jniemann@mmwarburg.com

SALES TRADING

Oliver Merckel +49 40 3282-2634
Head of Sales Trading omerckel@mmwarburg.com

Elyaz Dust +49 40 3282-2702
Sales Trading edust@mmwarburg.com

Michael Ilgenstein +49 40 3282-2700
Sales Trading milgenstein@mmwarburg.com

Marcel Magiera +49 40 3282-2662
Sales Trading mmagiera@mmwarburg.com

Bastian Quast +49 40 3282-2701
Sales Trading bquast@mmwarburg.com

Jörg Treptow +49 40 3282-2658
Sales Trading jtreptow@mmwarburg.com

MACRO RESEARCH

Carsten Klude +49 40 3282-2572
Macro Research cklude@mmwarburg.com

Dr. Christian Jasperneite +49 40 3282-2439
Investment Strategy cjasperneite@mmwarburg.com

Our research can be found under:

Warburg Research research.mmwarburg.com/en/index.html
Bloomberg RESP MMWA GO
FactSet www.factset.com

Refinitiv www.refinitiv.com
Capital IQ www.capitaliq.com

For access please contact:

Andrea Schaper +49 40 3282-2632
Sales Assistance aschaper@mmwarburg.com

Kerstin Muthig +49 40 3282-2703
Sales Assistance kmuthig@mmwarburg.com